



Internship Retail Sales Executive

Job Description

As an Intern Retail Sales Executive in Esmond Sales Department, you will play a crucial role in providing exceptional customer service and promoting our IT products and services to clients. You will engage with customers, understand their technology needs, and offer tailored solutions that meet their requirements. This internship offers a valuable opportunity to learn about retail sales, customer engagement, and the IT industry while contributing to the growth of our business.

Responsibilities:

- Greet and assist customers in a friendly and professional manner.
- Identify customers' technology needs and recommend suitable products and services.
- Provide accurate product information and technical specifications.
- Handle customer inquiries, complaints, and requests promptly and effectively.
- Demonstrate products and showcase their features and benefits.
- Process sales transactions, handle cash, and issue receipts.
- Maintain the cleanliness and organization of the retail space.
- Collaborate with the sales team to achieve individual and team sales targets.
- Stay updated on the latest IT products, trends, and industry developments.
- Learn and follow the company's sales policies and procedures.

Requirements:

- Enrolled in any relevant course program.
- Strong interest in retail sales, customer service, and technology products.
- Excellent communication and interpersonal skills.
- Customer-focused attitude with a passion for delivering exceptional service.
- Basic understanding of IT products, including laptops, tablets, accessories, etc.
- Ability to learn technical specifications and product details quickly.
- Positive and approachable demeanor with excellent listening skills.
- Strong organizational skills and attention to detail.
- Eagerness to learn and adapt to different customer preferences.
- Prior retail or customer service experience is beneficial but not required.

Benefits:

- Hands-on experience in retail sales and customer engagement.
- Exposure to IT products and their features.
- Mentorship and guidance from experienced sales professionals.
- Opportunity to develop communication and negotiation skills.
- Possibility of extending the internship or being considered for future sales opportunities.

If you are enthusiastic about sales, customer service, and technology, and you're eager to learn and contribute to a retail environment, we encourage you to apply for our Internship Retail Sales Executive position in the IT Service Center. This is a valuable opportunity to gain practical experience in sales while representing our IT products and services to our valued customers.